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# Impact of Digitalization on Entrepreneurs in Ahmed nagar

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**ABSTRACT:** The emergence of new technologies and powerful digital technologies, digital platforms and digital infrastructure has transformed new and commercial ways in tangible ways. In addition to opening up new opportunities for inventors and entrepreneurs, digital technology has far-reaching effects on price creation and value capture. Research aimed at understanding digital economic transformation requires the inclusion of multiple levels of analysis, the acceptance of ideas and opinions from various fields, and a clear recognition of the role of digital technology in transforming organizations and social relationships. To help shape this research program, we identify three key themes related to digital openness, discovery, and rebirth, and describe the broader research issues related to each. We suggest that such contexts born of digital technology can serve as a common conceptual framework that allows for interdependence between problems at different levels and the integration of ideas from different regions / regions. In terms of digitalisation, the following are considered viz, online product catalog, customer care, transportation tracking system, transparency, online payment etc and in the case of Entrepreneurs, they are considered as their annual profit.

**KEYWORDS**: Digitalization, Entrepreneurship

## I. INTRODUCTION

Recent research in the field of commerce has tried to counteract these effects with certain words or concrete. For example, research has shown how digital technology introduces new forms and business plans that transcend traditional / sectoral boundaries, embrace networks, environmental and social systems, integrate digital and nondigital assets, and accelerate new start-ups, standards and emerging businesses. Similarly, the study also documented ways in which major companies (such as GE, Volvo, Johnson Controls, Caterpillar, and Boeing) have tried to redefine and innovate their new digital strategies and methods. Over the past decade or so, the emergence of various novels and powerful digital technologies, digital platforms and digital infrastructure have transformed construction and businesses in significant ways that impact and organizational policies. Indeed, the term digital transformation is widely used in current business sources to indicate the modification or disruption of the impact of digital technology on businesses (new business models, new types of products / services, new types of customer experience), and more broadly, shows how existing companies may need to completely transform the digital world. Overall, research has found that the adoption of new digital technologies transforms uncertainty from innovation and advertising into both processes and processes, thus developing a strong demonstration of how individuals, organizations and collections can follow creative efforts. Understanding the circumstances and reasons why digital businesses (DE) are interested in education research, business management, and community policies aimed at supporting this situation as it has a positive impact on job creation and economic growth. We define some relevant concepts and summarize current research using a perspective focused on how digital entrepreneurs build digital value by acquiring, processing and disseminating digital data. We show how these two approaches can be used collectively to identify major research streams in DE: digital business models, digital business processes and digital architecture first, DE on digital platforms, and digital ecosystems. As existing structures of DE, our approach goes hand in hand with emphasizing new digital and social tools to support information sharing and facilitate recognition of opportunities.

# II. REVIEW OF LITERATURE

The digital transformation of external audit and its impact on corporate Governance by RiadhManita in Technological Forecasting & Social Change 150 (2020) 119751: The literature reflects the growing interest in digital innovation in organizations. The purpose of this paper is to study the impact of digital integration into the audit business and to understand how it can enhance the role of auditing as a management tool. A good approach was made in consultation with auditors from five major French stores. This paper demonstrates that digital technology has an impact on five-year research firms especially the role of auditors as a model for governance.

Digital integration will improve auditing compliance that allows audit firms to expand the provision of information on new services. It will also improve the quality of the audit, especially by analyzing all customer information. Finally, with the discovery of digital, a new auditor's profile emerges, which provides a culture of innovation within the auditing firms. Therefore, strong governance will be improved but the power of choice will be limited. This study demonstrates the importance of using digital strategies to provide regulators with the necessary changes that need to take place at the audit levels. It should empower Business School and universities to align their training programs with the expectations of auditing firms. This research contributes to the literature on corporate governance and general research as well as the digital transformation of audit firms in particular. It shows that digital technology will transform the role of auditing as a governance process and reduce administrative capacity. It also contributes to improving the quality of audit work and emphasizes the need to change audit standards by introducing new technologies. At management level, this study informs auditors and their clients about the dynamic digital transformation, their impact on research methods and the new challenges they face. Digital technology will enable testing to better manage customer information and improve its value and quality of testing. New digital tools and the availability of all customer data will allow for consistent analysis of various processes and customer data and identify multiple errors and inconsistencies in financial statements. This will allow auditing to fully play their role as a governance system and be a source of limited understanding for management but also a tool for informing them in decision-making. In addition, the emergence of an audit report based on real-time research and validation of weather data will reduce the risk of misuse and opportunistic behavior by management. The emergence of digital audits will also improve the visibility of financial statements and empower the board of directors to make informed decisions. Finally, the emergence of technology for this study could enable the audit committee to establish internal audit plans and procedures in accordance with the recommendations made by the auditors. This will also reduce the risk of leading managers and improve corporate governance. In addition, changes in research should affect other investors (shareholders and bankers). With better details (completely complete and more reliable), they will be able to better control the actions of management and retain the company's top shareholders.

The digital transformation of innovation and entrepreneurship: Progress, challenges and key themes by SatishNambisan in Research Policy 48 (2019) 103773: In building our three-dimensional framework for openness, capacity building and reproduction, our main objective was to unlock the potential of future research to embrace the full range of digital outcomes and innovations in various fields and disciplines. We believe that such research can provide valuable policy and practical information. For example, research may highlight the benefits of digital integration at the individual, corporate and social level but also identify conflicts and disagreements between these different levels and suggest how conflicts can be resolved. As mentioned earlier, the themes referred to here are intended to serve as a common platform for facilitating communication between different levels and the integration of ideas from different regions / regions. We are not saying that these are just lessons. Of course, there may be others who can be hired in the same way to achieve this goal. However, we hope that our illustration that such themes form a complete description of digital advertising results and advertising results, as well as the pages featured in this special issue, will encourage the acceptance of those ideas in future research in this area.

#### **Objectives of the Study:**

- 1. To understand the Digitalization in the field of business
- 2. To study the effect of Digitalization on Entrepreneurship in Ahmednagar

# **Hypotheses of the Study:**

 $H_0$ . There is no significant effect of Digitalization on Entrepreneurship

H<sub>1:</sub> There is significant effect of Digitalization on Entrepreneurship

**Scope of the Study:** This research study provides the direction about, how entrepreneurs understand impact of digitalization on Entrepreneurship. The study also throws light on the influence of digitalization on Entrepreneurship and ultimately on future prospectus of business.

#### III. RESEARCH METHODOLOGY OF THE STUDY:

The study is based on critical evaluation and analysis of basically Primary Data. The primary sources include entrepreneurs. A study is undertaken in the sampled regions to see its impact for which a detailed questionnaire is prepared to collect relevant information from the primary source for the guidance of the researchers. With the help of the questionnaire, detailed discussions were made with the certain sources of primary data to understand their views, thinking and attitude which would help to give the researchers useful recommendations, if any. The

questionnaire is processed with the help of statistical tools like tabulations, grouping, percentages, averages, testing of hypothesis etc.

As far as digitalisation is concerned, following of them are taken into consideration viz, online product catalogue, customer care, transport tracking system, transparency, online payment facility etc whereas in case of Entrepreneurs, they were taken under the consideration as per their annual turnover.

**Research Area:** Researchers selected entrepreneurs from Ahmednagar. Sample sizes of 150 retail entrepreneurs have been taken under study. Researcher collects data through Primary and Secondary sources. Researcher distributed 150 questionnaires among the respondents.

#### Limitations of the study

- 1. The study is based on limited geographical area.
- 2. Further variables could be added for the purposes of detail study.

# IV. Data Analysis

Researcher prepared the questionnaire for respondents and distributed it among them. After receiving the questionnaire researcher analyse the questionnaire.

**Table No1: Information of questionnaire** 

Sr.I	o Respondent	Questionnaire distributed	Questionnaire received	Questionnaire rejected (due to incomplete, wrongly filled etc)	Net Sample size for study
1	Entrepreneur	150	145	6	139

#### **Testing of Hypothesis**

H<sub>0</sub>: There is no significant effect of Digitalization on Entrepreneurship

H<sub>1</sub>: There is significant effect of Digitalization on Entrepreneurship

# Mathematically

OBSERVED FREQUENCIES		Annual Turnover (in Lakhs)						
		BELOW 10	10-20	20-30	30-40	Above 40	TOTAL	
Digitalisation	Online product catalogue	11	5	1	7	6	30	
	Customer care	3	5	6	4	7	25	
	Transport tracking system	9	3	3	5	1	21	
itali	Transparency	12	11	3	4	7	37	
Dig	Online payment facility	5	4	11	3	3	26	
	TOTAL	40	28	24	23	24	139	

Sr	$\mathbf{H}_0$	$\mathbf{H}_1$	χ_cal	χ_table	p_value	Decision
No						
1	There is no	There is significant	30.32	26.30	3.8651E-	Reject H <sub>0</sub> (i.e.
	significant effect of	effect of			04	There is
	Digitalization on	Digitalization on				significant effect
	Entrepreneurship	Entrepreneurship				of Digitalization
						on
						<b>Entrepreneurship</b> )

<sup>\*</sup>Here level of significance is 0.05

Thus, our null hypothesis There is no significant effect of Digitalization on Entrepreneurship is concerned is rejected. Alternatively we accept our alternative hypothesis There is significant effect of Digitalization on Entrepreneurship

## **Findings**

- 1. The most vital factor about impact of Digitalization on Entrepreneurshipwere its Online existence of product catalogue
- 2. The one more important issue is come out from this analysis in which entrepreneurs are feeling the Digitalisation having very great potential as compared to other ways of transformation.

# V. CONCLUSION

From the above analysis, we can conclude that, there is strong impact of Digitalization on Entrepreneurship.

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